

Starkey and Associates is a Service-Disabled, Veteran-Owned Small Business (SDVOSB) that specializes in providing innovative, timely and cost-effective solutions for both the Government and Education markets.

The **Management Team** for Starkey and Associates has over sixty years of successful experience in developing and delivering quality products and solutions into these two important markets.

The **Government Division** of Starkey and Associates is focused on adding unique value in two specific thrusts into the Government market space:

- (1) Information Assurance products and solutions (including CNA, CND, and CNE), from Agency-specific policy development, through Certification and Accreditation (C&A), to DITSCAP/FISMA certification.
- (2) Human Capital support options for clients with special needs for special customers, specializing in technology-centric skills and very high security clearances – TS, TS/SCI, TS/SCI w/Poly and TS/SBI.

The **Education Division** of Starkey and Associates is focused on bringing extensive experience into the areas with the most need across the K-6 educational system:

- (1) The younger, less experienced classroom teachers who know what to do in theory but need help developing and delivering a plan that will produce the required results; and
- (2) The aspiring student teachers who are ready to step up to the challenges of educating America's youth but need an experienced Mentor to help guide them.

Strategic Partnerships are the key to success for most businesses today, and Starkey and Associates is blessed with some of the most experienced and reputable businesses partners from Industry, Government and Academia, throughout the State of Colorado and across the Country.

Government Division:

(1) Information Assurance Products and Solutions-

Focus: Critical, technology-centric, innovative solutions for the most pressing needs across all levels of Government (as well as the private sector). Currently at the top of the list is **Information Assurance/Cyber Security**. Starkey and Associates, in association with several strategic partners, presents four uniquely different yet compelling solutions for this very important Practice Area:

O Solution #1: A smart card device that provides robust Multi Level Secure (MLS) capabilities and flexibility with NSA PL4-level certification (pending), providing four levels of secure information to be displayed and manipulated on one desktop (Nytor);

O Solution #2: A software-based, survivable and scalable agent solution that provides end-to-end, real time security awareness and trust for each device throughout your enterprise, including sensors and mobile users in the field...securing the last tactical mile (Innerwall);

O Solution #3: A multi-faceted data security platform that combines an ultra secure encryption process that uses a multi-level, 3-dimensional matrix and multiple 1,000,000-bit keys to encrypt files, with a uniquely powerful compression algorithm, and a stealth multi-threaded VPN transport protocol (TensorData).

O Solution #4: A unique network security simulator for mission-critical Exercise support and crew training, currently supporting 17 USAF locations worldwide, four years past performance (SIMTEX).

(2) Support/Service Options:

- O End-to-end network security...policy to certification.
- O Compliance Assessment and Validation.
- O Information Assurance Engineering
- O Enterprise Security Support Services
- O Information Technology/Assurance Training
- O Communication/Cryptographic Solutions

(3) Human Capital support options-

O Consulting Services

- Process Analysis, Re-Design, Re-Engineering
- University Relations Program
- Community Outreach Programs
- Diversity Programs

O Recruitment Services

- Outsourced Project Recruiting
- Response Management
- Applicant Contact/Tracking Center
- Temp-to-Perm Placements
- Contract Labor
- Executive Search
- Cost-effective Shared Risk Option
- Two year “Guarantee” for Hard-to-Fill-and-Keep Positions

O Recruitment Support Services

- Applicant Screening
- Requisition Posting
- Job Description Development
- Background Checks (Full Scope)
- Skills Testing
- Recruitment Administrative Support

O Robust Human Capital Tools

- Applicant Tracking System, with
 - * Recruiter Interface
 - * HRDashboard Business Intelligence System
- Hiring Manager Interface
- Hourly Hiring Interface
- HRDashboard Business Intelligence System
- Standard Career Portal
- Custom Career Portal

O Over 1,322,500 Resumes in our Database

O Over 100,000 Cleared personnel across the country (Secret = 62%)

Security Levels:	TS =	21,491
	TS/SCI =	9,879
	TS/SCI w/Poly =	3,610
	TS/SBI =	2,769

- **Washington, DC (4,582)**

- * TS- 4582
- * TS/SCI- 192
- * TS/SCI w/Poly- 72
- * TS/SBI- 42

- **Columbia, MD (6,584)**

- * TS- 6584
- * TS/SCI- 2613
- * TS/SCI w/Poly- 289
- * TS/SBI- 637

- **Northern Virginia (14,691)**

- * TS- 14,691
- * TS/SCI- 3274
- * TS/SCI w/Poly- 305
- * TS/SBI- 850

- **Denver, CO (11,098)**

- * TS- 11098
- * TS/SCI- 512
- * TS/SCI w/Poly- 511
- * TS/SBI- 252

- **Colorado Springs, CO (3,324)**

- * TS- 3324
- * TS/SCI- 512
- * TS/SCI w/Poly- 122
- * TS/SBI- 215

- **Omaha, NE (730)**

- * TS - 730
- * TS/SCI - 58
- * TS/SCI w/Poly - 9
- * TS/SBI - 14

